# FY ended March 2019

**Consolidated Financial Results** 

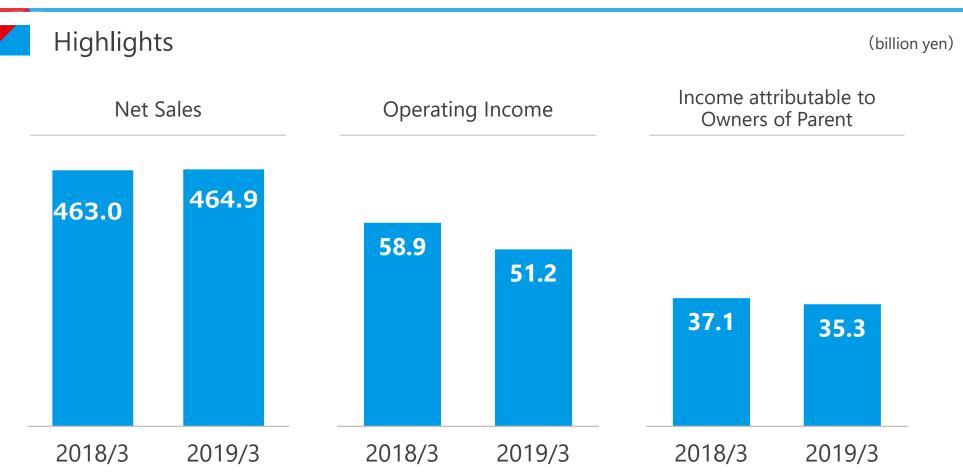
# May 9, 2019 DAICEL CORPORATION



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Although increased sales volume and higher sales price revisions in Organic chemicals segment and Plastics segment, sales revenue increased slightly and operating income decreased due to higher raw material and fuel prices, softening market conditions for acetate tow for cigarette filters, changes in the sales mix of inflators for automobile airbags, and increased R & D expenses.



# **Operating Results**

J		(billion yen)		
	2018/3	2019/3	Change	Rate of change
Net sales	463.0	464.9	+1.9	+0.4%
Gross profit	137.2	133.8	-3.4	-2.5%
Operating income	58.9	51.2	-7.8	-13.2%
Non-operating income and expenses	2.2	2.3	+0.1	+4.7%
Ordinary income	61.1	53.4	-7.7	-12.5%
Extraordinary income and losses	-1.9	0.3	+2.2	-
Income before income taxes	59.2	53.7	-5.5	-9.3%
Income attributable to owners of parent	37.1	35.3	-1.8	-4.8%
ROE (%)	9.8%	9.1%	-0.7%	
Operating income ratio(%)	12.7%	11.0%	-1.7%	

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#### Exchange rate 2018/3 2019/3 USD/JPY 111 111

#### Prices of Raw Materials

	2018/3	2019/3
Methanol Asian spot price (USD/ton)	338	382
Crude oil Dubai (USD/bbl.)	56	69
Domestic Naphtha (JPY/kl)	41,950	49,350



#### Net Sales and Operating Income by Segment (billion yen) Composition ratio Analysis Rate of Net Sales 2018/3 2019/3 Change change Quantity Prices 23% 25% Cellulosic Derivatives 89.1 83.2 -5.8 -6.5% -3.3 -2.5 **Organic Chemicals** 82.0 89.5 +7.5+9.1%+0.2+7.338% 36% **Plastics** 168.3 175.9 +7.6 +4.5%+4.4+3.2Pyrotechnic Devices 117.2 107.9 -9.3 -7.9% -8.3 -1.0 19% 6.4 8.4 +2.0+30.8%+2.0Others 19% 18% 463.0 464.9 +1.9+0.4%-5.0 +6.9Total 2018/3 2019/3

\*Total price impact +6.9 includes Exchange rate impact +0.1.

Composition ratio Analysis Rate of **Operating Income** 2018/3 2019/3 Change Quantity Prices Other change 23% Cellulosic Derivatives 19.4 16.0 -3.3 -17.3% -1.2 -3.7 +1.530% Organic Chemicals 7.9 14.4 +6.5+81.8% +0.8+4.5+1.131% Plastics 23.3 20.6 -2.6 -11.3% +1.2 -3.0 -0.8 32% Pyrotechnic Devices 22.2 15.6 -6.6 -29.7% -5.6 -0.6 -0.4 21% 0.8 0.6 -0.2 -0.2 Others -21.8% -Corporate and 26% -14.5 -16.0 -1.5 24% -10.4% -1.5 eliminations 58.9 51.2 -7.8 -13.2% -4.9 -2.8 -0.1 Total 2018/3 2019/3

\* Total price impact -2.8 includes Exchange rate impact +0.0.



Forecast

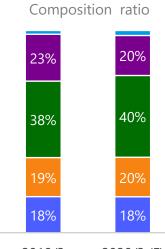
				(billion yen)
	2019/3 (Results)	2020/3 (Forecast)	Change	Rate of change
Net sales	464.9	461.0	-3.9	-0.8%
Operating income	51.2	43.0	-8.2	-16.0%
Ordinary income	53.4	45.0	-8.4	-15.8%
Income attributable to owners of parent	35.3	26.5	-8.8	-24.9%
Operating income ratio(%)	11.0%	9.3%	-1.7%	

Exchange rate							
	2019/3 (Results)	2020/3 (Forecast)					
USD/JPY	111	111					
Prices of Raw Materials							
	2019/3 (Results)	2020/3 (Forecast)					
Methanol Asian spot price (USD/ton)	382	320					
Crude oil Dubai (USD/bbl.)	69	60					
Domestic Naphtha (JPY/kl)	49,350	40,000					



Forecast - Net Sales and Operating Income by Segment -

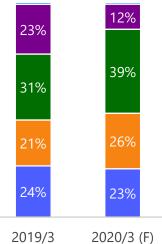
(billion yen)									
Net Sales		2019/3 2020/3 (Results) (Forecast)		Change	Rate of change				
	Cellulosic Derivatives	83.2	82.0	-1.2	-1.5%				
	Organic Chemicals	89.5	90.0	+0.5	+0.5%				
	Plastics	175.9	186.5	+10.6	+6.1%				
	Pyrotechnic Devices	107.9	91.0	-16.9	-15.6%				
	Others	8.4	11.5	+3.1	+37.5%				
	Total	464.9	461.0	-3.9	-0.8%				



2019/3 2020/3 (F)

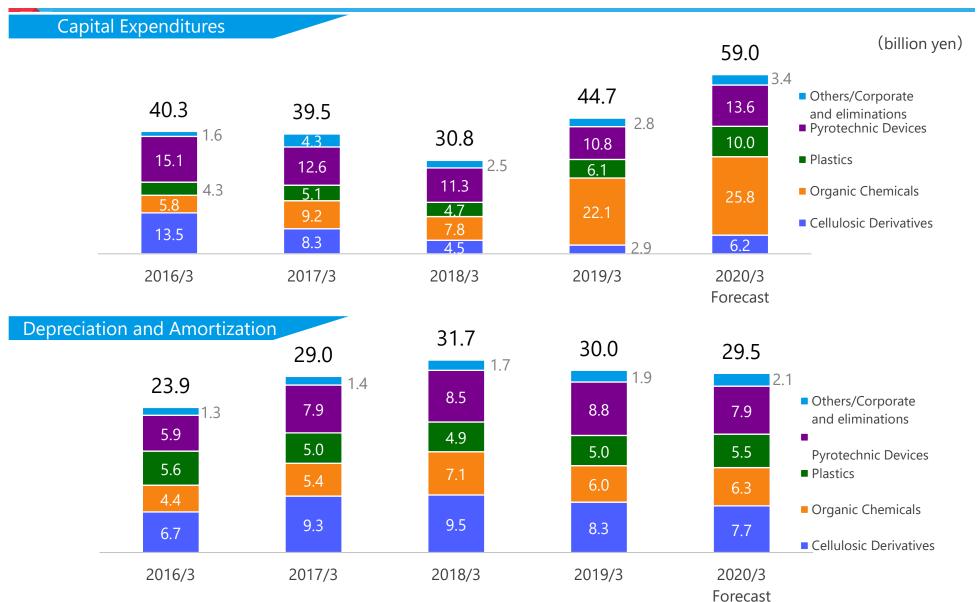
Operating Income	2019/3 (Results)	2020/3 (Forecast)	Change	Rate of change
Cellulosic Derivatives	16.0	13.5	-2.5	-15.7%
Organic Chemicals	14.4	15.5	+1.1	+7.7%
Plastics	20.6	23.5	+2.9	+14.0%
Pyrotechnic Devices	15.6	7.0	-8.6	-55.1%
Others	0.6	0.5	-0.1	-15.1%
Corporate and eliminations	-16.0	-17.0	-1.0	-6.0%
Total	51.2	43.0	-8.2	-16.0%





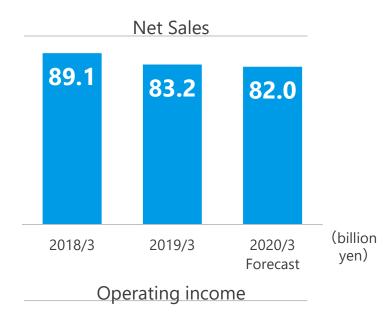
#### 3. Capital Expenditures/Depreciation and Amortization







# **Cellulosic Derivatives**



# 19.4 16.0 13.5 2018/3 2019/3 2020/3 Forecast (billion yen)

#### Net Sales -5.8 billion yen

(Cellulose Acetate : Decrease)

Decrease in sales volume for LCD film application and cigarette filter applications

( Acetate Tow for Cigarette Filters : Decrease)

- Flat sales volumes mitigated by our efforts amid the worldwide glut
- Decline in selling price due to softening of the market

#### **Operating Income -3.3 billion yen**

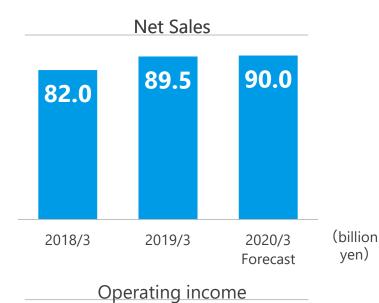
Decrease due mainly to the negative impact of rising raw material and fuel prices and the softening of the market on acetate tow for cigarette filters.

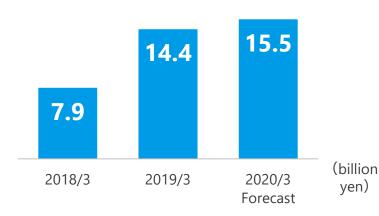
### 2020/3 Forecast : Decrease in sales and income

- Cellulose acetate: Decrease sales volume for LCD film applications and cigarette filter applications
- Acetate Tow for Cigarette Filters: Increase in sales volume, decline in selling price due to changes in the sales product mix.



# **Organic Chemicals**





#### Net Sales +7.5 billion yen

(Acetic Acid : Increase)

■ Solid demand and an upward trend in the market (Organic Chemicals : Increase )

Decrease in sales volume.
 Upward trend in the market.
 (Performance Chemicals : Increase )

Recovery from the fire at the peracetic acid plant in the previous fiscal year

- The revision of selling prices following the rise in raw material and fuel prices
- Solid demand for some products in cosmetics / health care

(Chiral Separation business : Increase)

- Increase in column and chiral stationary phase (CSP) sales.
- Growth of new business in India.

#### Operating Income +6.5 billion yen

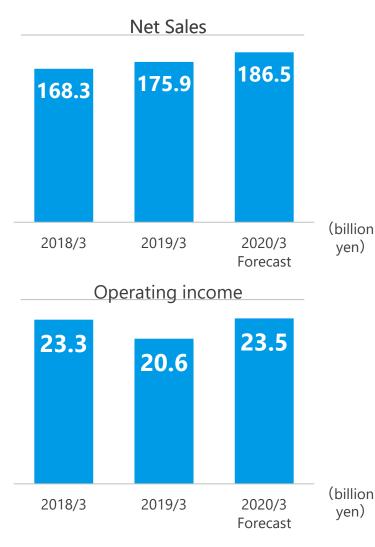
Increase due mainly to the increase in sales volume and a positive impact of the revision of selling prices following the rise in raw material and fuel prices

### 2020/3 Forecast : Increase in sales and income

- Acetic acid: Downward trend in the market
- Downward trend in raw material and fuel prices
- Performance Chemicals: Increase in sales due to increase in electronic materials products and cosmetics/healthcare



# **Plastics**



#### Net Sales +7.6 billion yen

(Engineering Plastics business : Increase)

- Increase in sales volume resulting from increased demand for automobile parts and progress in new parts adoption, despite the impact of the economic slowdown in China during second half of the fiscal year
- The revision of selling prices following the rise in raw material and fuel prices and other costs

(Plastic Compound business : Flat)

- The revision of selling prices following the rise in raw material and fuel prices
- Decrease in sales volume

(Plastic Processing business : Increase)

Increase in film sales

#### **Operating Income -2.6 billion yen**

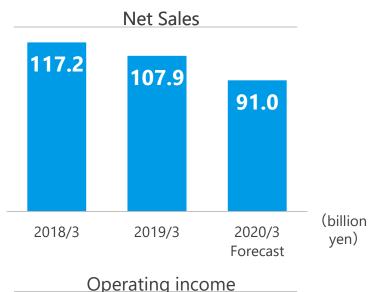
 Decrease due mainly to a rise in raw material and fuel costs, despite an increase in sales volume

### 2020/3 Forecast : Increase in sales and income

- Downward trend in raw material and fuel prices
- Engineering Plastics: Increase in sales volume



# **Pyrotechnic Devices**



#### Net Sales -9.3 billion yen

(Automobile Safety Parts business : Decrease )

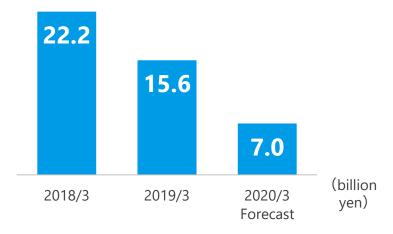
- Increase in inflator sales volume
- Changes in sales product mix

(Aerospace & Defense business : Increase)

- Increase in sales volume

#### **Operating Income -6.6 billion yen**

Decrease due mainly to the impact of the changes in sales product mix



### 2020/3 Forecast : Decrease in sales and income

- Slight decrease in sales volume of inflators
- Decrease in sales and income due to changes in sales product mix
- Increase in R&D costs for future growth and cost for strengthening of business foundations, such as assuring product safety and quality control.



## Return to Shareholders

### FY ended March 2019

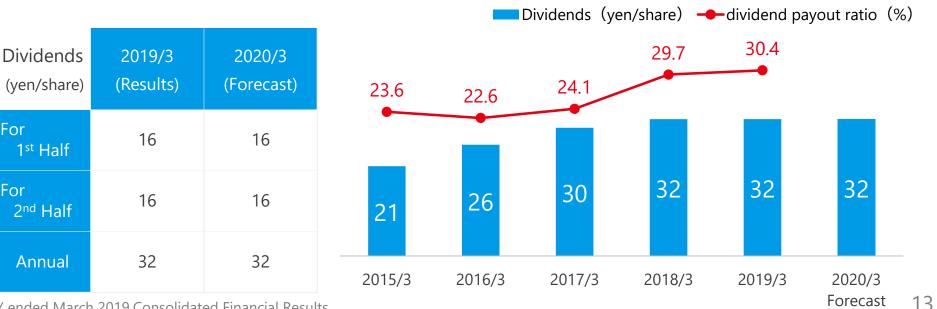
- Dividends for 2nd half : 16 yen per share, Annual dividends : 32 yen per share
- Buyback of 8.0 million shares of company stock for approximately 10 billion yen. (Acquisition period: May to Dec. 2018)
- Currently repurchasing 8.5 million shares of company stock for a maximum of 10 billion yen. (Acquisition period: Feb. to Aug. 2019. Acquired approximately 2.5 million shares for 3 billion yen by the end of March 2019)
- Canceled 18 million shares of treasury stock in March 2019.

## FY ending March 2020

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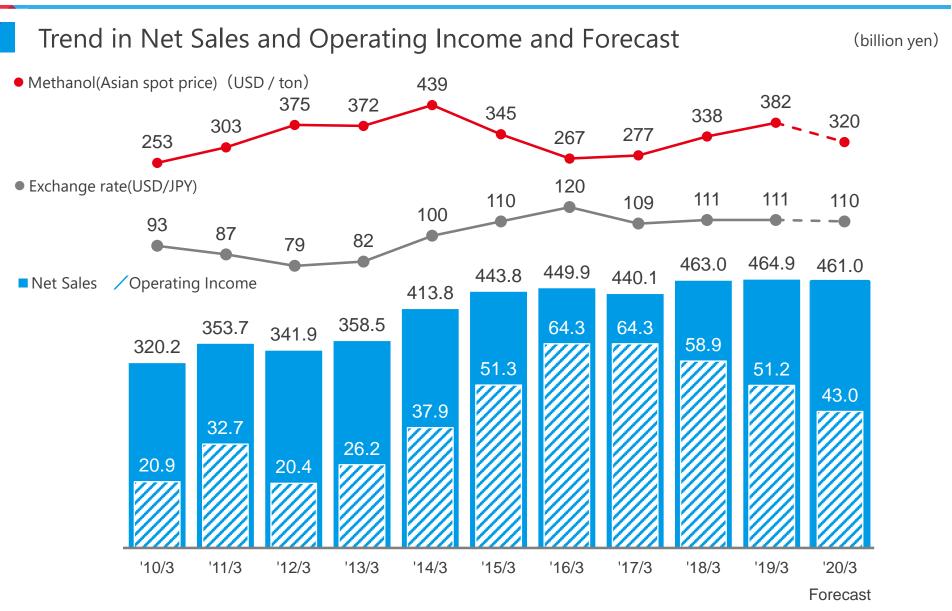
• Forecast of Annual dividends : 32 yen per share





# REFERENCES







# Consolidated Balance Sheet

	Mar. 31, 2018	Mar. 31, 2019	Change	Remarks
Total current assets	349.2	354.0	+4.8	
Cash, deposits and short-term investment securities	129.3	120.3	-9.0	
Notes and accounts receivable-trade	93.3	90.2	-3.1	
Inventories	109.3	126.2	+16.9	
Other	17.4	17.4	+0.1	
Total non-current assets	291.1	300.8	+9.7	
Property, plant and equipment	184.0	197.4	+13.4	Acquisition+42.6, Depreciation-28.3, Others-0.9
Intangible fixed assets	8.6	12.7	+4.1	
Investments and other assets	98.4	90.7	-7.8	
Total assets	640.3	654.8	+14.5	
Liabilities	226.7	231.5	+4.8	
Interest-bearing liabilities	99.7	104.3	+4.6	
Other	127.0	127.2	+0.2	
Total net assets	413.5	423.2	+9.7	Capital adequacy ratio 60.1%
Total liabilities and net assets	640.3	654.8	+14.5	



# Consolidated Cash Flow Statement

		2018/3	2019/3	Change
	Cash flows from operating activities	66.9	58.5	-8.4
	Cash flows from investing activities	-33.2	-41.1	-7.9
Free cash flows		33.7	17.4	-16.3
Cash flows from financing activities		-2.0	-25.6	-23.7
Other		0.3	-0.1	-0.3
Net increase (decrease) in cash and cash equivalents		32.0	-8.3	-40.3
Cash	and cash equivalents at end of period	128.3	120.0	-8.3



# Quarterly Results for Sales and Operating income

Net Sales	FY ended March 2018				FY ended March 2019			
Net Sales	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter
Cellulosic Derivatives	22.1	22.9	22.8	21.2	19.9	22.1	22.4	18.8
Organic Chemicals	19.6	19.5	20.5	22.5	22.7	22.4	23.2	21.1
Plastics	41.2	42.5	43.4	41.1	44.1	45.4	45.7	40.6
Pyrotechnic Devices	28.0	30.1	28.4	30.7	27.3	28.2	27.7	24.7
Others	1.3	1.7	1.6	1.8	1.4	1.5	2.7	2.7
Total	112.3	116.8	116.7	117.3	115.5	119.7	121.7	107.9

Operating		FY ended March 2018			FY ended March 2019			
income	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter
Cellulosic Derivatives	5.5	5.5	4.7	3.7	3.9	4.7	4.4	3.1
Organic Chemicals	2.1	1.5	2.0	2.3	3.8	3.3	4.4	2.9
Plastics	5.7	6.4	5.5	5.6	5.9	6.0	5.1	3.7
Pyrotechnic Devices	6.0	5.6	5.7	4.8	5.0	4.8	4.9	0.9
Others	0.0	0.2	0.1	0.3	0.1	0.1	0.1	0.2
Corporate and eliminations	-3.6	-3.6	-3.2	-4.1	-4.0	-4.1	-3.5	-4.4
Total	15.8	15.7	14.6	12.8	14.7	14.8	15.3	6.4

#### 6. References

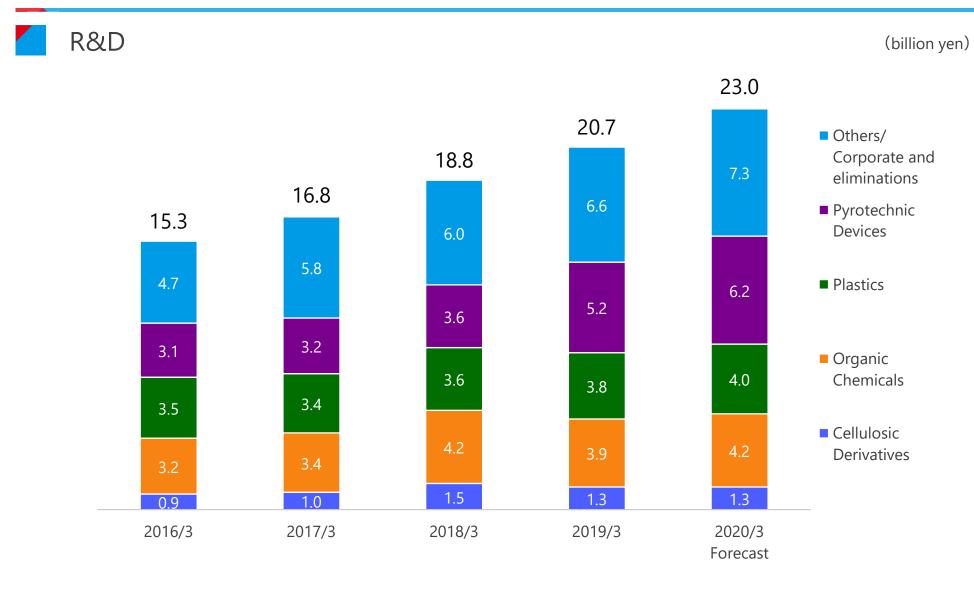


## Forecast - Financial Forecast -

	FY ended March 2019 (Results)		FY ending March 2020 (Forecast)			Change	
	1 <sup>st</sup> Half	2 <sup>nd</sup> Half	Total(A)	1 <sup>st</sup> Half	2 <sup>nd</sup> Half	Total(B)	(B)-(A)
Cellulosic Derivatives	42.0	41.2	83.2	38.5	43.5	82.0	-1.2
Organic Chemicals	45.1	44.4	89.5	44.0	46.0	90.0	+0.5
Plastics	89.6	86.3	175.9	92.0	94.5	186.5	+10.6
Pyrotechnic Devices	55.5	52.4	107.9	46.0	45.0	91.0	-16.9
Others	3.0	5.4	8.4	5.5	6.0	11.5	+3.1
Net sales	235.2	229.6	464.9	226.0	235.0	461.0	-3.9
Cellulosic Derivatives	8.6	7.4	16.0	6.8	6.7	13.5	-2.5
Organic Chemicals	7.1	7.3	14.4	7.2	8.3	15.5	+1.1
Plastics	11.9	8.7	20.6	12.0	11.5	23.5	+2.9
Pyrotechnic Devices	9.8	5.8	15.6	2.7	4.3	7.0	-8.6
Others	0.2	0.4	0.6	0.2	0.3	0.5	-0.1
Corporate and eliminations	-8.1	-7.9	-16.0	-8.9	-8.1	-17.0	-1.0
Operating income	29.5	21.7	51.2	20.0	23.0	43.0	-8.2
Ordinary income	32.2	21.2	53.4	20.5	24.5	45.0	-8.4
Income attributable to owners of parent	22.4	12.9	35.3	10.5	16.0	26.5	-8.8
(ref.) Exchange rate USD/JPY	110	112	111	110	110	110	

6. References





#### 6. References



Assumptions

		FY ended March 2019		FY ending March 2020	
		1 <sup>st</sup> half (Results)	2 <sup>nd</sup> half (Results)	1 <sup>st</sup> half (Forecast)	2 <sup>nd</sup> half (Forecast)
Exchange rate (USD/JPY)		110	112	110	110
Raw Materials	Methanol Asian spot price (USD/ton)	403	360	320	320
	Crude Oil <sup>Dubai</sup> (USD/bbl.)	73	65	60	60
	Domestic Naphtha (JPY/kl)	50,850	47,600	40,000	40,000



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