FY ending March 2020 1st Quarter Consolidated Financial Results

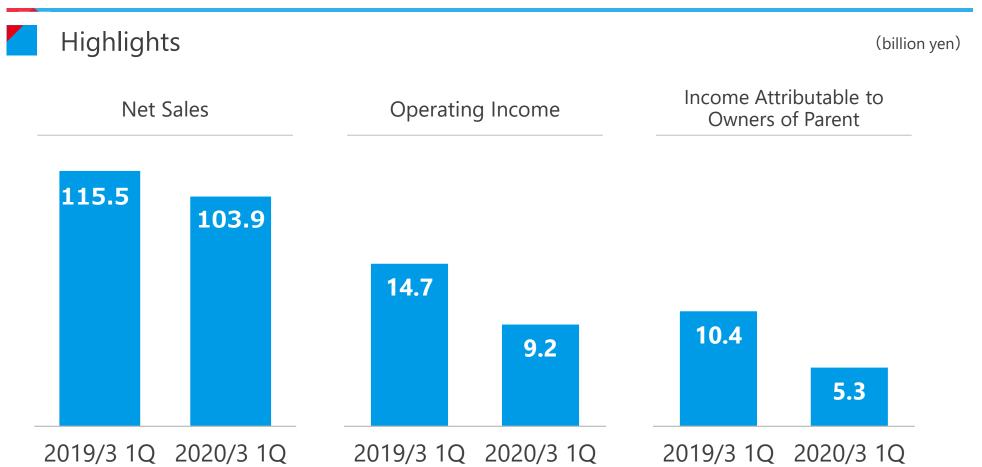
Aug. 1, 2019 DAICEL CORPORATION



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1. Consolidated Financial Results





- Compared to the same period of the previous fiscal year, there was a decrease in Net Sales and Operating Income, due mainly to the influence of a decline in the market for acetic acid and the economic slowdown in China, as well as the decrease in sales volume of Cellulose Acetate and Automobile Airbag Inflators.
- Compared to the forecast, the impact of a decrease in Net Sales resulting from China's economic slowdown • was greater than expected. On the other hand, Operating Income was as expected due to our efforts towards cost reduction.



Operating Results

	(billion yen)						
	2019/3 1Q	2020/3 1Q	Change	Rate of Change			
Net Sales	115.5	103.9	-11.6	-10.1%			
Gross Profit	34.4	29.3	-5.1	-14.7%			
Operating Income	14.7	9.2	-5.5	-37.7%			
Non-operating Income and Expenses	1.9	0.3	-1.6	-83.3%			
Ordinary Income	16.6	9.5	-7.2	-43.0%			
Extraordinary Income and Losses	-0.1	-0.3	-0.2	-392.3%			
Income Before Income Taxes	16.6	9.2	-7.4	-44.4%			
Income Attributable to Owners of Parent	10.4	5.3	-5.1	-48.9%			
Operating Income Ratio(%)	12.7%	8.8%	-3.9%				

(billion yen)

Exchange Rate							
	2019/3 1Q	2020/3 1Q					
USD/JPY	109	110					

Organic Chemicals

Pyrotechnic Devices

Plastics

Others

Total



Net Sales and Operating Income by Segment (billion yen) Analysis 2019/3 2020/3 Rate of **Net Sales** Change Quantity 10 10 Change Cellulosic Derivatives

18.2

20.7

41.4

21.4

2.3

103.9

-1.7

-2.0

-2.7

-5.9

+0.8

-11.6

-8.7%

-9.0%

-6.2%

-21.7%

+57.0%

-10.1%

19.9

22.7

44.1

27.3

1.4

115.5

24%	21%	
38%	40%	
20%	20%	
17%	17%	

Composition Ratio

Prices

-0.2

-0.5

-0.4

-0.9

-2.0

-1.5

-1.6

-2.3

-5.1

+0.8

-9.7

**Total price impact -2.0 includes exchange rate impact +0.5.

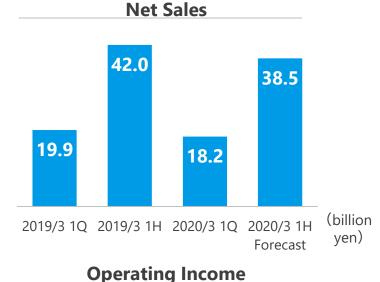
2019/3 1Q 2020/3 1Q

Onorr	ating Income	2019/3	2020/3	Change	Rate of		Analysis		Composit	ion Ratio
Opera	ating income	1Q	1Q	Change	Change	Quantity	Prices	Other		10%
Cell	llulosic Derivatives	3.9	3.3	-0.6	-15.0%	-1.1	-0.1	+0.6	27%	
Org	ganic Chemicals	3.8	3.3	-0.5	-13.2%	-0.4	-0.2	+0.0		40%
Plas	stics	5.9	5.3	-0.6	-10.4%	-0.4	+0.0	-0.3	32%	
Pyr	otechnic Devices	5.0	1.3	-3.7	-74.0%	-4.5	-0.6	+1.4		25%
Oth	ners	0.1	0.0	-0.1	-66.4%	-0.1	-	-	20%	
Cor	rporate	-4.0	-4.1	-0.1	-2.0%	-	-	-0.1	21%	25%
Tot	tal	14.7	9.2	-5.5	-37.7%	-6.4	-0.9	+1.7	2019/3 1Q	2020/3 1Q

 \times Total price impact -0.9 includes exchange rate impact +0.2.



Cellulosic Derivatives



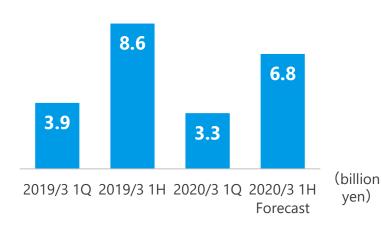
Net Sales -1.7 billion yen (Exchange rate impact +0.1 billion yen)

(Cellulose Acetate : Decrease)

Decrease in sales volume for Cigarette Filter applications.

(Acetate Tow for Cigarette Filters : Increase)

Increase in sales volume by working on the share expansion in major customers and developing new customers amid the worldwide glut.



Operating Income -0.6 billion yen

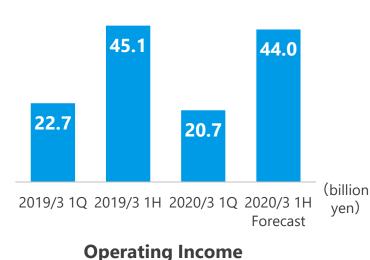
 Decrease due mainly to a decrease in sales volume of Cellulose Acetate.

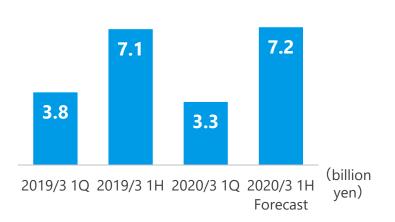
Note: Forecast is not revised from the previous forecast announced on May 9, 2019.



Organic Chemicals







Net Sales -2.0 billion yen (Exchange rate impact +0.1 billion yen)

(Acetic Acid : Decrease)

Downward trend in the market.

(Organic Chemicals : Decrease)

- Flat in sales volume.
- Due to the decline in acetic acid market, the selling price of acetic acid-derived products decreased.

(Performance Chemicals : Decrease)

Although the sales volumes of some products increased, as a whole, sales volume decreased due to the influence of the economic slowdown in China.

(Chiral Separation business : Decrease)

- Growth of new business.
- Decrease in chiral stationary phase (CSP) sales.

Operating Income -0.5 billion yen

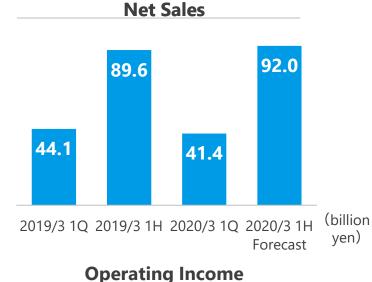
Decrease due mainly to the decline in product market condition and the decrease in sales volume.

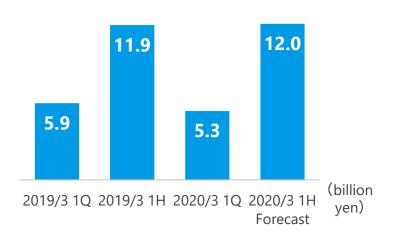
Note: Forecast is not revised from the previous forecast announced on May 9, 2019.

2. Information by Segment



Plastics





Net Sales -2.7 billion yen (Exchange rate impact +0.2 billion yen) (Engineering Plastics business : Decrease)

Decrease in sales volume due to sluggish demand for automobiles and smartphones under the influence of the economic slowdown in China.

(Plastic Compound business : Decrease)

Decrease in sales volume due to the influence of the economic slowdown in China.

(Plastic Processing business : Decrease)

- Increase in high performance film sales.
- Decrease in sheet sales.

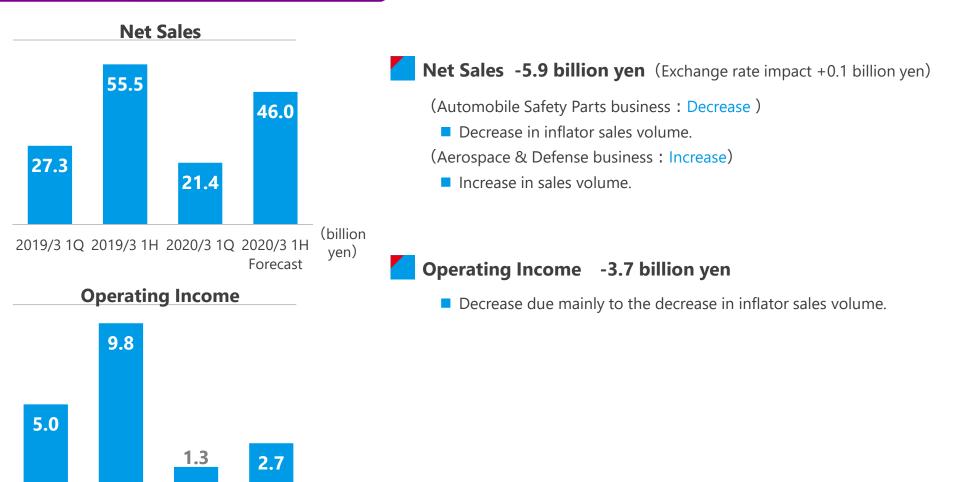
Operating Income -0.6 billion yen

Decrease due mainly to the decrease in sales volume.

Note: Forecast is not revised from the previous forecast announced on May 9, 2019.



Pyrotechnic Devices



Note: Forecast is not revised from the previous forecast announced on May 9, 2019.

FY ending March 2020 1st Quarter Consolidated Financial Results

Forecast

2019/3 1Q 2019/3 1H 2020/3 1Q 2020/3 1H

(billion

yen)



Initiatives to Improve Profitability

Enhance Competitiveness of Core Business

- **Process innovation for quality improvement**
- Increase in production by reducing bottlenecks
- Enhancement of competitiveness through changes to process

Restructure Production System

• Radical review to optimize production system/production area

Review the Cost Structure

- Lower the break-even point
- Cost reduction through production innovation

Change to Organization and System to Cope with Changes in Business Environment

- Strengthening of administrative division (head office functions)
- Acceleration of new business creation



References

FY ending March 2020 1st Quarter Consolidated Financial Results

11



Consolidated Balance Sheet

(billion yen)

	Mar. 31, 2019	Jun. 30, 2019	Change	Remarks
Total Current Assets	354.0	325.1	-29.0	
Cash, Deposits and Securities	120.3	98.4	-21.8	
Notes and Accounts Receivable-trade	90.2	84.3	-5.8	
Inventories	126.2	125.5	-0.7	
Other	17.4	16.8	-0.6	
Total Non-current Assets	300.8	311.8	+11.1	
Property, Plant and Equipment	197.4	209.5	+12.1	Acquisition+15.8, Depreciation-6.5, Others+2.8
Intangible Assets	12.7	12.3	-0.3	
Investments and Other Assets	90.7	90.0	-0.7	
Total Assets	654.8	636.9	-17.9	
Liabilities	231.5	220.6	-11.0	
Interest-bearing Liabilities	104.3	103.4	-0.9	Interest-bearing liabilities ratio 16.2%
Other	127.2	117.2	-10.1	
Total Net Assets	423.2	416.3	-6.9	Capital adequacy ratio 61.0%
Total Liabilities and Net Assets	654.8	636.9	-17.9	



Quarterly Results for Net Sales and Operating Income

(billion yen)

Net Sales		FY ended M	FY ended March 2019				
	1 st Quarter	2 nd Quarter	3 rd Quarter	4 th Quarter	1 st Quarter		
Cellulosic Derivatives	19.9	22.1	22.4	18.8	18.2		
Organic Chemicals	22.7	22.4	23.2	21.1	20.7		
Plastics	44.1	45.4	45.7	40.6	41.4		
Pyrotechnic Devices	27.3	28.2	27.7	24.7	21.4		
Others	1.4	1.5	2.7	2.7	2.3		
Total	115.5	119.7	121.7	107.9	103.9		
Operating Income		FY ending March 2020					
	1 st Quarter	2 nd Quarter	3 rd Quarter	4 th Quarter	1 st Quarter		
Cellulosic Derivatives	3.9	4.7	4.4	3.1	3.3		
Organic Chemicals	3.8	3.3	4.4	2.9	3.3		
Plastics	5.9	6.0	5.1	3.7	5.3		
Pyrotechnic Devices	5.0	4.8	4.9	0.9	1.3		
Others	0.1	0.1	0.1	0.2	0.0		
Corporate and eliminations	-4.0	-4.1	-3.5	-4.4	-4.1		
Total	14.7	14.8	15.3	6.4	9.2		



Financial Forecast (FY ending March 2020)

(billion yen)

Thancial Forecast (FF ending March 2020)							
	FY ende	FY ended March 2019 (Results) FY ending March 2020 (Forecast)			Change		
	1 st Half	2 nd Half	Total(A)	1 st Half	2 nd Half	Total(B)	(B)-(A)
Cellulosic Derivatives	42.0	41.2	83.2	38.5	43.5	82.0	-1.2
Organic Chemicals	45.1	44.4	89.5	44.0	46.0	90.0	+0.
Plastics	89.6	86.3	175.9	92.0	94.5	186.5	+10.
Pyrotechnic Devices	55.5	52.4	107.9	46.0	45.0	91.0	-16.9
Others	3.0	5.4	8.4	5.5	6.0	11.5	+3.
Net Sales	235.2	229.6	464.9	226.0	235.0	461.0	-3.
Cellulosic Derivatives	8.6	7.4	16.0	6.8	6.7	13.5	-2.
Organic Chemicals	7.1	7.3	14.4	7.2	8.3	15.5	+1.
Plastics	11.9	8.7	20.6	12.0	11.5	23.5	+2.
Pyrotechnic Devices	9.8	5.8	15.6	2.7	4.3	7.0	-8.0
Others	0.2	0.4	0.6	0.2	0.3	0.5	-0.
Corporate and eliminations	-8.1	-7.9	-16.0	-8.9	-8.1	-17.0	-1.0
Operating Income	29.5	21.7	51.2	20.0	23.0	43.0	-8.2
Ordinary Income	32.2	21.2	53.4	20.5	24.5	45.0	-8.4
Income Attributable to Owners of Parent	22.4	12.9	35.3	10.5	16.0	26.5	-8.8
(ref.) Exchange rate USD/JPY	110	112	111	110	110	110	

Note: Forecast of FY ending March 2020 is not revised from the previous forecast announced on May 9, 2019.

4. References



•		FY ended N	/larch 2019	FY ending March	
			2 nd half (Results)	1 st half (Forecast)	2 nd half (Forecast)
Exchange r	rate (USD∕JPY)	110	112	110	110
	Methanol Asian spot price (USD/ton)	403	360	320	320
Raw Materials	Crude Oil ^{Dubai} (USD/bbl.)	73	65	60	60
	Domestic Naphtha (JPY/kl)	50,850	47,600	40,000	40,000

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